

# **Microeconomics III**

**Nash equilibrium I**  
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**School of Economics**  
**The Interdisciplinary Center (IDC), Herzliya**

## Terminology and notations

**Preferences**  $\succsim$  is a binary relation on some set of alternatives  $A$ . From  $\succsim$  we derive two other relations on  $A$ :

- strict performance relation

$$a \succ b \iff a \succsim b \text{ and not } b \succsim a$$

- indifference relation

$$a \sim b \iff a \succsim b \text{ and } b \succsim a$$

**Utility representation**  $\succsim$  is said to be

- complete if  $\forall a, b \in A, a \succsim b$  or  $b \succsim a$  .
- transitive if  $\forall a, b, c \in A, a \succsim b$  and  $b \succsim c$  then  $a \succsim c$ .

$\succsim$  can be presented by a utility function only if it is complete and transitive (rational).

A function  $u : A \rightarrow \mathbb{R}$  is a utility function representing  $\succsim$  if  $\forall a, b \in A$

$$a \succsim b \iff u(a) \geq u(b).$$

**Profiles** Let  $N$  be a the set of players.

- $(a_i)_{i \in N}$  or simply  $(a_i)$  is an action profile — a collection actions, one for each player.
- $(a_j)_{j \in N/\{i\}}$  or simply  $a_{-i}$  is the list of elements of the action profile  $(a_j)_{j \in N}$  for all players except for player  $i$ .
- $(a_i, a_{-i})$  is the action  $a_i$  and the list of actions  $a_{-i}$ , which is the action profile  $(a_i)_{i \in N}$ .

## Games and solutions

**A game** - a model of interactive (multi-person) decision-making. We distinguish between:

- Noncooperative and cooperative games — the units of analysis are individuals or (sub) groups.
- Strategic (normal) form games and extensive form games — players move simultaneously or precede one another.
- Games with perfect and imperfect information — players are perfectly or imperfectly informed about characteristics, events and actions.

**A solution** - a systematic description of outcomes in a family of games.

- Nash equilibrium — strategic form games.
- Subgame perfect equilibrium — extensive form games with perfect information.
- Perfect Bayesian equilibrium — games with observable actions.
- Sequential equilibrium (and refinements) — extensive form games with imperfect information.

## Formalities

**A strategic game** A *finite* set  $N$  of players, and for each player  $i \in N$

- a non-empty set  $A_i$  of actions
- a preference relation  $\succsim_i$  on the set  $A = A_1 \times A_2 \times \cdots \times A_N$  of possible outcomes.

We will denote a strategic game by

$$\langle N, (A_i), (\succsim_i) \rangle$$

or by

$$\langle N, (A_i), (u_i) \rangle$$

when  $\succsim_i$  can be represented by a utility function  $u_i : A \rightarrow \mathbb{R}$ .

A two-player finite strategic game can be described conveniently in a bi-matrix.

For example, a  $2 \times 2$  game

	<i>L</i>	<i>R</i>
<i>T</i>	$A_1, A_2$	$B_1, B_2$
<i>B</i>	$C_1, C_2$	$D_1, D_2$



## Best response

For any list of strategies  $a_{-i} \in A_{-i}$

$$B_i(a_{-i}) = \{a_i \in A_i : (a_{-i}, a_i) \succeq_i (a_{-i}, a'_i) \forall a'_i \in A_i\}$$

is the set of players  $i$ 's best actions given  $a_{-i}$ .

Strategy  $a_i$  is  $i$ 's best response to  $a_{-i}$  if it is the optimal choice when  $i$  conjectures that others will play  $a_{-i}$ .

## Nash equilibrium

Nash equilibrium ( $NE$ ) is a steady state of the play of a strategic game.

A  $NE$  of a strategic game  $\langle N, (A_i), (\succsim_i) \rangle$  is a profile  $a^* \in A$  of actions such that

$$(a_{-i}^*, a_i^*) \succsim_i (a_{-i}^*, a_i)$$

$\forall a_i \in A_i$  and  $\forall i \in N$ , or equivalently

$$a_i^* \in B_i(a_{-i}^*)$$

$\forall i \in N$ .

In words, no player has a profitable deviation given the actions of the other players.

## Classical $2 \times 2$ games

*Prisoner's Dilemma*

	<i>L</i>	<i>R</i>
<i>T</i>	3, 3	0, 4
<i>B</i>	4, 0	1, 1

*BoS*

	<i>L</i>	<i>R</i>
<i>T</i>	2, 1	0, 0
<i>B</i>	0, 0	1, 2

*Coordination*

	<i>L</i>	<i>R</i>
<i>T</i>	2, 2	0, 0
<i>B</i>	0, 0	1, 1

*Hawk-Dove*

	<i>L</i>	<i>R</i>
<i>T</i>	3, 3	0, 4
<i>B</i>	4, 0	1, 1

*Matching Pennies*

	<i>L</i>	<i>R</i>
<i>T</i>	1, -1	-1, 1
<i>B</i>	-1, 1	1, 1

## Existence of Nash equilibrium

Let the set-valued function  $B : A \rightarrow A$  defined by

$$B(a) = \times_{i \in N} B_i(a_{-i})$$

and rewrite the equilibrium condition

$$a_i^* \in B_i(a_{-i}^*) \quad \forall i \in N$$

in vector form as follows

$$a^* \in B(a^*)$$

Kakutani's fixed point theorem gives conditions on  $B$  under which  $\exists a^*$  such that  $a^* \in B(a^*)$ .

## Kakutani's fixed point theorem

Let  $X \subseteq \mathbb{R}^n$  be non-empty compact (closed and bounded) and convex set and  $f : X \rightarrow X$  be a set-valued function for which

- the set  $f(x)$  is non-empty and convex  $\forall x \in X$ .
- the graph of  $f$  is closed

$y \in f(x)$  for any  $\{x_n\}$  and  $\{y_n\}$  such that

$$y_n \in f(x_n) \forall n \text{ and } x_n \longrightarrow x \text{ and } y_n \longrightarrow y.$$

Then,  $\exists x^* \in X$  such that  $x^* \in f(x^*)$ .

## Necessity of conditions in Kakutani's theorem

- $X$  is compact

$$X = \mathbb{R}^1 \text{ and } f(x) = x + 1$$

- $X$  is convex

$$X = \{x \in \mathbb{R}^2 : \|x\| = 1\} \text{ and } f \text{ is } 90^\circ \text{ clock-wise rotation.}$$

–  $f(x)$  is convex for any  $x \in X$

$X = [0, 1]$  and

$$f(x) = \begin{cases} \{1\} & \text{if } x < \frac{1}{2}, \\ \{0, 1\} & \text{if } x = \frac{1}{2}, \\ \{0\} & \text{if } x > \frac{1}{2}. \end{cases}$$

–  $f$  has a closed graph

$X = [0, 1]$  and

$$f(x) = \begin{cases} 1 & \text{if } x < 1, \\ 0 & \text{if } x = 1. \end{cases}$$

A strategic game  $\langle N, (A_i), (\succsim_i) \rangle$  has a  $NE$  if for all  $i \in N$

- $A_i$  is non-empty, compact and convex.
- $\succsim_i$  is continuous and quasi-concave on  $A_i$ .

$B$  has a fixed point by Kakutani:

- $B_i(a_{-i}) \neq \emptyset$  ( $A_i$  is compact and  $\succsim_i$  is continuous).
- $B_i(a_{-i})$  is convex ( $\succsim_i$  is quasi-concave on  $A_i$ ).
- $B$  has a closed graph ( $\succsim_i$  is continuous).



## Dominance

An action  $a'_i \in A_i$  of player  $i$  is strictly dominated if there exists another action  $a''_i$  such that

$$u_i(a'_i, a_{-i}) < u_i(a''_i, a_{-i})$$

for all  $a_{-i} \in A_{-i}$ .

An action  $a'_i \in A_i$  of player  $i$  is weakly dominated if there exists another action  $a''_i$  such that

$$u_i(a'_i, a_{-i}) \leq u_i(a''_i, a_{-i})$$

for all  $a_{-i} \in A_{-i}$  and the inequality is strict for some  $a_{-i} \in A_{-i}$ .