# Economics 101A (Lecture 18, Revised) 

Stefano DellaVigna

October 28, 2003

## Outline

## 1. One-Step Profit Maximization

2. Introduction to Market Equilibrium
3. Aggregation
4. Maket Equilibrium in Short-Run
5. Comparative Statics of Equilibrium

- Pages covered on Nicholson so far include (not necessarily exhaustive):
- Nicholson, Ch. 8, pp. 98-110. (Expected Utility)
- Nicholson, Ch. 11, pp. 268-278, 280-285
- Nicholson, Ch. 12, pp. 298-302, 304-312, 318324.
- Nicholson, Ch. 13, pp. 342-350.


## 1 One-Step Profit Maximization

- Firm optimization:

$$
\max _{L, K} p f(L, K)-w L-r K
$$

- First order conditions:

$$
p f_{L}^{\prime}(L, K)-w=0
$$

and

$$
p f_{K}^{\prime}(L, K)-r=0
$$

- Second order conditions? $p f_{L, L}^{\prime \prime}(L, K)<0$, and

$$
\begin{aligned}
|H| & =\left|\begin{array}{cc}
p f_{L, L}^{\prime \prime}(L, K) & p f_{L, K}^{\prime \prime}(L, K) \\
p f_{L, K}^{\prime \prime}(L, K) & p f_{K, K}^{\prime \prime}(L, K)
\end{array}\right|= \\
& =p^{2}\left[f_{L, L}^{\prime \prime} f_{K, K}^{\prime \prime}-\left(f_{L, K}^{\prime \prime}\right)^{2}\right]>0
\end{aligned}
$$

- Comparative statics with respect to to $p, w$, and $r$.
- What happens if $w$ increases?

$$
\begin{gathered}
\qquad \frac{\partial L^{*}}{\partial w}=-\frac{\left|\begin{array}{cc}
-1 & p f_{L, K}^{\prime \prime}(L, K) \\
0 & p f_{K, K}^{\prime \prime}(L, K)
\end{array}\right|}{\left|\begin{array}{cc}
p f_{L, L}^{\prime \prime}(L, K) & p f_{L, K}^{\prime \prime}(L, K) \\
p f_{L, K}^{\prime \prime}(L, K) & p f_{K, K}^{\prime \prime}(L, K)
\end{array}\right|}<0 \\
\text { 1d } \\
\frac{\partial L^{*}}{\partial p}=
\end{gathered}
$$

and

- $\partial L^{*} / \partial p>0$ if $f_{L, K}^{\prime \prime}>0$.


## 2 Introduction to Market Equilibrium

- Nicholson, Ch. 14, pp. 368-382.
- Two ways to analyze firm behavior:
- Two-Step Cost Minimization
- One-Step Profit Maximization
- What did we learn?
- Optimal demand for inputs $L^{*}, K^{*}$ (see above)
- Optimal quantity produced $y^{*}$
- Supply function. $y=y^{*}(p, w, r)$
- From profit maximization:

$$
y=f\left(L^{*}(p, w, r), K^{*}(p, w, r)\right)
$$

- From cost minimization:


## $M C$ curve above $A C$ [REVISED]

- Supply function is increasing in $p$
- Market Equilibrium. Equate demand and supply.
- Aggregation?
- Industry supply function!


## 3 Aggregation

3.1 Producers aggregation

- $J$ companies, $j=1, \ldots, J$, producing good $i$
- Company $j$ has supply function

$$
y_{i}^{j}=y_{i}^{j *}\left(p_{i}, w, r\right)
$$

- Industry supply function:

$$
Y_{i}\left(p_{i}, w, r\right)=\sum_{j=1}^{J} y_{i}^{j *}\left(p_{i}, w, r\right)
$$

- Graphically,


### 3.2 Consumer aggregation

- Nicholson, Ch. 7, pp. 172-176
- One-consumer economy
- Utility function $u\left(x_{1}, \ldots, x_{n}\right)$
- prices $p_{1}, \ldots, p_{n}$
- Maximization $\Longrightarrow$

$$
\begin{aligned}
x_{1}^{*} & =x_{1}^{*}\left(p_{1}, \ldots, p_{n}, M\right) \\
& : \\
x_{n}^{*} & =x_{n}^{*}\left(p_{1}, \ldots, p_{n}, M\right)
\end{aligned}
$$

- Focus on good $i$. Fix prices $p_{1}, \ldots, p_{i-1}, p_{i+1}, \ldots, p_{n}$ and $M$
- Single-consumer demand function:

$$
x_{i}^{*}=x_{i}^{*}\left(p_{i} \mid p_{1}, \ldots, p_{i-1}, p_{i+1}, \ldots, p_{n}, M\right)
$$

- What is sign of $\partial x_{i}^{*} / \partial p_{i}$ ?
- Negative if good $i$ is normal
- Negative or positive if good $i$ is inferior
- Aggregation: $J$ consumers, $j=1, \ldots, J$
- Demand for good $i$ by consumer $j$ :

$$
x_{i}^{j *}=x_{i}^{j *}\left(p_{1}, \ldots, p_{n}, M^{j}\right)
$$

- Market demand $X_{i}$ :

$$
\begin{aligned}
& X_{i}\left(p_{1}, \ldots, p_{n}, M^{1}, \ldots, M^{J}\right) \\
= & \sum_{j=1}^{J} x_{i}^{j *}\left(p_{1}, \ldots, p_{n}, M^{j}\right)
\end{aligned}
$$

- Graphically,
- Notice: market demand function depends on distribution of income $M^{J}$
- Market demand function $X_{i}$ :
- Consumption of good $i$ as function of prices $\mathbf{p}$
- Consumption of good $i$ as function of income distribution $M^{j}$


# 4 Market Equilibrium in the ShortRun 

- Nicholson, Ch. 14, pp. 368-382.
- What is equilibrium price $p_{i}$ ?
- Magic of the Market...
- Equilibrium: No excess supply, No excess demand
- Prices $\mathbf{p}^{*}$ equates demand and supply of good $i$ :

$$
Y^{*}=Y_{i}^{S}\left(p_{i}^{*}, w, r\right)=X_{i}^{D}\left(p_{1}^{*}, \ldots, p_{n}^{*}, M^{1}, \ldots, M^{J}\right)
$$

## - Graphically,

- Notice: in short-run firms can make positive profits
- Comparative statics exercises with endogenous price $p_{i}$ :
- increase in wage $w$ or interest rate $r$ :
- change in income distribution


# 5 Comparative statics of equilibrium 

- Supply and Demand function of parameter $\alpha$ :

$$
\begin{aligned}
& -Y_{i}^{S}\left(p_{i}, w, r, \alpha\right) \\
& -X_{i}^{D}(\mathbf{p}, \mathbf{M}, \alpha)
\end{aligned}
$$

- How does $\alpha$ affect $p^{*}$ and $Y^{*}$ ?
- Comparative statics with respect to $\alpha$
- Equilibrium:

$$
Y_{i}^{S}\left(p_{i}, w, r, \alpha\right)=X_{i}^{D}(\mathbf{p}, \mathbf{M}, \alpha)
$$

- Can write equilibrium as implicit function:

$$
Y_{i}^{S}\left(p_{i}, w, r, \alpha\right)-X_{i}^{D}(\mathbf{p}, \mathbf{M}, \alpha)=0
$$

- What is $d p^{*} / d \alpha$ ?
- Implicit function theorem:

$$
\frac{\partial p^{*}}{\partial \alpha}=-\frac{\frac{\partial Y^{S}}{\partial \alpha}-\frac{\partial X^{D}}{\partial \alpha}}{\frac{\partial Y^{S}}{\partial p}-\frac{\partial X^{D}}{\partial p}}
$$

- What is sign of denominator?
- Sign of $\partial p^{*} / \partial \alpha$ is negative of sign of numerator
- How do we interpret magnitudes of $\partial p^{*} / \partial \alpha$ ?
- Result depends on unit of measures
- Can we write $\partial p^{*} / \partial \alpha$ in a unit-free way?
- Yes! Use elasticities.
- Elasticity of $x$ with respect to parameter $p$ is

$$
\varepsilon_{x, p}=\frac{\partial x}{\partial p} \frac{p}{x}
$$

- Interpretation: Percent response in $x$ to percent change in $p$ :

$$
\varepsilon_{x, p}=\frac{\partial x}{\partial p} \frac{p}{x}=\frac{d x / x}{d p / p}
$$

- Exercise:

$$
\varepsilon_{x, p}=\frac{\partial \ln x}{\partial \ln p}
$$

- Use elasticities to rewrite response of $p$ to change in $\alpha$ :

$$
\frac{\partial p^{*}}{\partial \alpha} \frac{\alpha}{p}=-\frac{\left(\frac{\partial Y^{S}}{\partial \alpha}-\frac{\partial X^{D}}{\partial \alpha}\right) \frac{\alpha}{Y}}{\left(\frac{\partial Y^{S}}{\partial p}-\frac{\partial X^{D}}{\partial p}\right) \frac{p}{Y}}
$$

or

$$
\varepsilon_{p, \alpha}=-\frac{\varepsilon_{S, \alpha}-\varepsilon_{D, \alpha}}{\varepsilon_{S, p}-\varepsilon_{D, p}}
$$

- We are likely to know elasticities from empirical studies.

