# Economics 101A (Lecture 6)

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#### Outline

- 1. Utility Maximization
- 2. Utility Maximization tricky cases
- 3. Indirect Utility Function
- 4. Comparative Statics (Introduction)

### 1 Utility Maximization

- Nicholson, Ch. 4, pp. 94–105 [OLD: 91–103]
- $X = R_+^2$  (2 goods)
- Consumers: choose bundle  $x = (x_1, x_2)$  in X which yields highest utility.
- Constraint: income = M
- Price of good  $1 = p_1$ , price of good  $2 = p_2$
- Bundle x is feasible if  $p_1x_1 + p_2x_2 \leq M$
- Consumer maximizes

$$\max_{x_1, x_2} u(x_1, x_2)$$

$$s.t. \ p_1x_1 + p_2x_2 \le M$$

$$x_1 \ge 0, \ x_2 \ge 0$$

- Maximization subject to inequality. How do we solve that?
- Trick: u strictly increasing in at least one dimension.
   (≥ strictly monotonic)
- Budget constraint always satisfied with equality

• Ignore temporarily  $x_1 \ge 0$ ,  $x_2 \ge 0$  and check afterwards that they are satisfied for  $x_1^*$  and  $x_2^*$ .

• Problem becomes

$$\max_{x_1, x_2} u(x_1, x_2)$$
s.t.  $p_1x_1 + p_2x_2 - M = 0$ 

• 
$$L(x_1, x_2) = u(x_1, x_2) - \lambda(p_1x_1 + p_2x_2 = M)$$

• F.o.c.s:

$$u'_{x_i} - \lambda p_i = \mathbf{0} \text{ for } i = 1, 2$$
 
$$p_1 x_1 + p_2 x_2 - M = \mathbf{0}$$

• Moving the two terms across and dividing, we get:

$$MRS = -\frac{u'_{x_1}}{u'_{x_2}} = -\frac{p_1}{p_2}$$

• Graphical interpretation.

• Example with CES utility function.

$$\max_{x_1, x_2} \left( \alpha x_1^{\rho} + \beta x_2^{\rho} \right)^{1/\rho}$$
 s.t.  $p_1 x_1 + p_2 x_2 - M = 0$ 

- Lagrangean =
- F.o.c.:

• Special case:  $\rho = 0$  (Cobb-Douglas)

## 2 Utility maximization – tricky cases

1. Non-convex preferences. Example:

• Second order conditions:

$$H = \begin{pmatrix} 0 & -p_1 & -p_2 \\ -p_1 & u_{x_1,x_1}'' & u_{x_1,x_2}'' \\ -p_2 & u_{x_2,x_1}'' & u_{x_2,x_2}'' \end{pmatrix}$$

$$|H| = p_1 \left( -p_1 u_{x_2, x_2}^{"} + p_2 u_{x_2, x_1}^{"} \right)$$

$$-p_2 \left( -p_1 u_{x_1, x_2}^{"} + p_2 u_{x_1, x_1}^{"} \right)$$

$$= -p_1^2 u_{x_2, x_2}^{"} + 2p_1 p_2 u_{x_1, x_2}^{"} - p_2^2 u_{x_1, x_1}^{"}$$

2. Solution does not satisfy  $x_1^* > 0$  or  $x_2^* > 0$ . Example:

$$\max x_1 * (x_2 + 5)$$
s.t.  $p_1x_1 + p_2x_2 = M$ 

ullet In this case consider corner conditions: what happens for  $x_1^*=$  0? And  $x_2^*=$  0?

3. Multiplicity of solutions. Example:

• Convex preferences that are not strictly convex

4. Example with CES utility function.

$$\max_{x_1, x_2} \left( \alpha x_1^{\rho} + \beta x_2^{\rho} \right)^{1/\rho}$$
s.t.  $p_1 x_1 + p_2 x_2 - M = 0$ 

- With  $\rho > 1$  the interior solution is a minimum!
- ullet Draw indifference curves for ho=1 (boundary case) and ho=2

Can also check using second order conditions

### 3 Indirect utility function

- Nicholson, Ch. 4, pp. 106-108 [OLD: 103-105]
- Define the indirect utility  $v(\mathbf{p}, M) \equiv u(\mathbf{x}^*(\mathbf{p}, M))$ , with  $\mathbf{p}$  vector of prices and  $\mathbf{x}^*$  vector of optimal solutions.
- $v(\mathbf{p}, M)$  is the utility at the optimimum for prices  $\mathbf{p}$  and income M
- Some comparative statics:  $\partial v(\mathbf{p}, M)/\partial M = ?$
- Hint: Use Envelope Theorem on Lagrangean function

• What is the sign of  $\lambda$ ?

• 
$$\lambda = u'_{x_i}/p > 0$$

• 
$$\partial v(\mathbf{p}, M)/\partial p_i = ?$$

#### • Properties:

- Indirect utility is always increasing in income  ${\cal M}$
- Indirect utility is always decreasing in the price  $p_i$

## 4 Comparative Statics (introduction)

- Nicholson, Ch. 5, pp. 121-131 [OLD: 116-128]
- Utility maximization yields  $x_i^* = x_i^*(p_1, p_2, M)$
- Quantity consumed as a function of income and price

• What happens to quantity consumed  $x_i^*$  as prices or income varies?

• Simple case: Equal increase in prices and income.

• 
$$M' = tM$$
,  $p'_1 = tp_1$ ,  $p'_2 = tp_2$ .

- Compare  $x^*(tM, tp_1, tp_2)$  and  $x^*(M, p_1, p_2)$ .
- What happens?

• Write budget line:  $tp_1x_1 + tp_2x_2 = tM$ 

ullet Demand is homogeneous of degree 0 in  ${f p}$  and M:

$$x^*(tM, tp_1, tp_2) = t^0x^*(M, p_1, p_2) = x^*(M, p_1, p_2).$$

• Consider Cobb-Douglas Case:

$$x_1^* = \frac{\alpha}{\alpha + \beta} M/p_1, x_2^* = \frac{\beta}{\alpha + \beta} M/p_2$$

• What is  $\partial x^*/\partial M$ ?

• What is  $\partial x^*/\partial p_x$ ?

• What is  $\partial x^*/\partial p_y$ ?

• General results?

#### **5** Next Lecture

- More comparative statics:
  - Income Changes
  - Price Changes
- Expenditure minimization