# Economics 101A (Lecture 8)

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#### Outline

- 1. Utility Maximization Tricky Cases (cntd)
- 2. Comparative Statics (introduction)
- 3. Income changes
- 4. Price Changes
- 5. Expenditure minimization
- 6. Slutsky Equation: Intuition

#### **1** Utility maximization – tricky cases

1. Solution does not satisfy  $x_1^* > 0$  or  $x_2^* > 0$ . Example:

$$\max x_1 * (x_2 + 5)$$
  
s.t.  $p_1 x_1 + p_2 x_2 = M$ 

• In this case consider corner conditions: what happens for  $x_1^* = 0$ ? And  $x_2^* = 0$ ?

# **2** Comparative Statics (introduction)

- Nicholson, Ch. 5, pp. 121–131 [OLD: 116–128].
- Utility maximization yields  $x_i^* = x_i^*(p_1, p_2, M)$
- Quantity consumed as a function of income and price

• What happens to quantity consumed  $x_i^*$  as prices or income varies?

• Simple case: Equal increase in prices and income.

• 
$$M' = tM, p'_1 = tp_1, p'_2 = tp_2.$$

- Compare  $x^*(tM, tp_1, tp_2)$  and  $x^*(M, p_1, p_2)$ .
- What happens?

• Write budget line:  $tp_1x_1 + tp_2x_2 = tM$ 

• Demand is homogeneous of degree 0 in p and M:  $x^*(tM, tp_1, tp_2) = t^0 x^*(M, p_1, p_2) = x^*(M, p_1, p_2).$  • Consider Cobb-Douglas Case:

$$x_1^* = \frac{\alpha}{\alpha + \beta} M/p_1, x_2^* = \frac{\beta}{\alpha + \beta} M/p_2$$

• What is  $\partial x_1^* / \partial M$ ?

• What is  $\partial x_1^* / \partial p_1$ ?

• What is  $\partial x_1^* / \partial p_2$ ?

• General results?

# **3** Income changes

- Income increases from M to to M' > M.
- Budget line  $(p_1x_1 + p_2x_2 = M)$  shifts out:

$$x_2 = \frac{M'}{p_2} - x_1 \frac{p_1}{p_2}$$

• New optimum?

• Engel curve:  $x_i^*(M)$ : demand for good *i* as function of income *M* holding fixed prices  $p_1, p_2$ 

- Does  $x_i^*$  increase with M?
  - Yes. Good i is normal

- No. Good i is inferior

#### 4 Price changes

- Price of good i increases from  $p_i$  to to  $p_i^\prime > p_i$
- For example, decrease in price of good 2,  $p_2^\prime < p_2$
- Budget line tilts:

$$x_2 = \frac{M}{p_2'} - x_1 \frac{p_1}{p_2'}$$

• New optimum?

• Demand curve:  $x_i^*(p_i)$ : demand for good *i* as function of own price holding fixed  $p_j$  and M

 Odd convention of economists: plot price p<sub>i</sub> on vertical axis and quantity x<sub>i</sub> on horizontal axis. Better get used to it!

- Does  $x_i^*$  decrease with  $p_i$ ?
  - Yes. Most cases

- No. Good i is Giffen

- Ex.: Potatoes in Ireland
- Do not confuse with Veblen effect for luxury goods or informational asimmetries: these effects are real, but not included in current model

## **5** Expenditure minimization

- Nicholson, Ch. 4, pp. 109–113 [OLD: 105–108].
- Solve problem **EMIN** (minimize expenditure):

 $\min p_1 x_1 + p_2 x_2$ <br/>s.t.  $u(x_1, x_2) \ge \bar{u}$ 

- $\bullet$  Choose bundle that attains utility  $\bar{u}$  with minimal expenditure
- Ex.: You are choosing combination CDs/restaurant to make a friend happy
- If utility *u* strictly increasing in *x<sub>i</sub>*, can maximize s.t. equality
- Denote by  $h_i(p_1, p_2, \bar{u})$  solution to EMIN problem
- $h_i(p_1, p_2, \bar{u})$  is Hicksian or compensated demand

- Graphically:
  - Fix indifference curve at level  $\bar{u}$
  - Consider budget sets with different  ${\cal M}$
  - Pick budget set which is tangent to indifference curve

- Optimum coincides with optimum of Utility Maximization!
- Formally:

$$h_i(p_1, p_2, \bar{u}) = x_i^*(p_1, p_2, e(p_1, p_2, \bar{u}))$$

- Expenditure function is expenditure at optimum
- $e(p_1, p_2, \bar{u}) = p_1 h_1(p_1, p_2, \bar{u}) + p_2 h_2(p_1, p_2, \bar{u})$

- $h_i(p_i)$  is Hicksian or compensated demand function
- Is  $h_i$  always decreasing in  $p_i$ ? Yes!
- Graphical proof: moving along a convex indifference curve

• (For non-convex indifferent curves, still true)

• Using first order conditions:

$$L(x_1, x_2, \lambda) = p_1 x_1 + p_2 x_2 - \lambda (u(x_1, x_2) - \overline{u})$$
$$\frac{\partial L}{\partial x_i} = p_i - \lambda u'_i(x_1, x_2) = \mathbf{0}$$

• Write as ratios:

$$\frac{u_1'(x_1, x_2)}{u_2'(x_1, x_2)} = \frac{p_1}{p_2}$$

- MRS = ratio of prices as in utility maximization!
- However: different constraint  $\Longrightarrow \lambda$  is different

• Example 1: Cobb-Douglas utility

 $\min p_1 x_1 + p_2 x_2$ s.t.  $x_1^{\alpha} x_2^{1-\alpha} \ge \bar{u}$ 

• Lagrangean =

• F.o.c.:

- Solution:  $h_1^* =$ ,  $h_2^* =$
- $\partial h_i^* / \partial p_i < 0, \ \partial h_i^* / \partial p_j > 0, \ j \neq i$

#### **6** Slutsky equation: Intuition

- $\bullet$  Now: go back to Utility Max. in case where  $p_2$  increases to  $p_2' > p_2$
- What is  $\partial x_2^* / \partial p_2$ ? Decompose effect:
  - 1. Substitution effect of an increase in  $p_i$ 
    - $\partial h_2^* / \partial p_2$ , that is change in EMIN point as  $p_2$  descreases
    - Moving along an indifference curve
    - Certainly  $\partial h_2^* / \partial p_2 < 0$

- 2. Income effect of an increase in  $p_i$ 
  - $\partial x_2^*/\partial M$ , increase in consumption of good 2 due to increased income
  - Shift out a budget line
  - $\partial x_2^*/\partial M > 0$  for normal goods,  $\partial x_2^*/\partial M < 0$  for inferior goods

# 7 Next Lectures

- More comparative statics:
  - Intuition
  - Slutzky Equation
- Then moving on to applications:
  - Labor Supply
  - Intertemporal choice
  - Economics of Altruism