

# Economics 101A

## (Lecture 8)

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September 19, 2009

## Outline

1. Price Changes
2. Expenditure Minimization
3. Slutsky Equation

# 1 Price changes

- Price of good  $i$  decreases from  $p_i$  to  $p'_i < p_i$
- For example, decrease in price of good 2,  $p'_2 < p_2$
- Budget line tilts:

$$x_2 = \frac{M}{p'_2} - x_1 \frac{p_1}{p'_2}$$

- New optimum?

- Demand curve:  $x_i^*(p_i)$ : demand for good  $i$  as function of own price holding fixed  $p_j$  and  $M$
- Odd convention of economists: plot price  $p_i$  on vertical axis and quantity  $x_i$  on horizontal axis. Better get used to it!

- Does  $x_i^*$  decrease with  $p_i$ ?

- Yes. Most cases

- No. Good  $i$  is *Giffen*

- Ex.: Potatoes in Ireland

- Do not confuse with Veblen effect for luxury goods or informational asymmetries: these effects are real, but not included in current model

## 2 Expenditure minimization

- Nicholson, Ch. 4, pp. 127-132 (109–113, 9th)
- Solve problem **EMIN** (minimize expenditure):

$$\begin{aligned} \min & p_1 x_1 + p_2 x_2 \\ \text{s.t.} & u(x_1, x_2) \geq \bar{u} \end{aligned}$$

- Choose bundle that attains utility  $\bar{u}$  with minimal expenditure
- Ex.: You are choosing combination CDs/restaurant to make a friend happy
- If utility  $u$  strictly increasing in  $x_i$ , can maximize s.t. equality
- Denote by  $h_i(p_1, p_2, \bar{u})$  solution to EMIN problem
- $h_i(p_1, p_2, \bar{u})$  is *Hicksian or compensated demand*

- Graphically:
  - Fix indifference curve at level  $\bar{u}$
  - Consider budget sets with different  $M$
  - Pick budget set which is tangent to indifference curve
- Optimum coincides with optimum of Utility Maximization!
- Formally:

$$h_i(p_1, p_2, \bar{u}) = x_i^*(p_1, p_2, e(p_1, p_2, \bar{u}))$$

- Expenditure function is expenditure at optimum
- $e(p_1, p_2, \bar{u}) = p_1 h_1(p_1, p_2, \bar{u}) + p_2 h_2(p_1, p_2, \bar{u})$
- $h_i(p_i)$  is *Hicksian or compensated demand* function
- Is  $h_i$  always decreasing in  $p_i$ ? Yes!
- Graphical proof: moving along a convex indifference curve
- (For non-convex indifferent curves, still true)



- Using first order conditions:

$$L(x_1, x_2, \lambda) = p_1x_1 + p_2x_2 - \lambda(u(x_1, x_2) - \bar{u})$$

$$\frac{\partial L}{\partial x_i} = p_i - \lambda u'_i(x_1, x_2) = 0$$

- Write as ratios:

$$\frac{u'_1(x_1, x_2)}{u'_2(x_1, x_2)} = \frac{p_1}{p_2}$$

- $MRS$  = ratio of prices as in utility maximization!
- However: different constraint  $\implies \lambda$  is different

- Example 1: Cobb-Douglas utility

$$\begin{aligned} \min & p_1 x_1 + p_2 x_2 \\ \text{s.t. } & x_1^\alpha x_2^{1-\alpha} \geq \bar{u} \end{aligned}$$

- Lagrangean =

- F.o.c.:

- Solution:  $h_1^* =$  ,  $h_2^* =$

- $\partial h_i^* / \partial p_i < 0$ ,  $\partial h_i^* / \partial p_j > 0$ ,  $j \neq i$

### 3 Slutsky Equation

- Nicholson, Ch. 5, pp. 155-158 (135–138, 9th)
- Now: go back to Utility Max. in case where  $p_2$  increases to  $p'_2 > p_2$
- What is  $\partial x_2^* / \partial p_2$ ? Decompose effect:
  1. Substitution effect of an increase in  $p_i$ 
    - $\partial h_2^* / \partial p_2$ , that is change in EMIN point as  $p_2$  decreases
    - Moving along an indifference curve
    - Certainly  $\partial h_2^* / \partial p_2 < 0$

2. Income effect of an increase in  $p_i$

- $\partial x_2^* / \partial M$ , increase in consumption of good 2 due to increased income
- Shift out a budget line
- $\partial x_2^* / \partial M > 0$  for normal goods,  $\partial x_2^* / \partial M < 0$  for inferior goods

- $h_i(p_1, p_2, \bar{u}) = x_i^*(p_1, p_2, e(p_1, p_2, \bar{u}))$
- How does the Hicksian demand change if price  $p_i$  changes?

$$\frac{dh_i}{dp_i} = \frac{\partial x_i^*(\mathbf{p}, e)}{\partial p_i} + \frac{\partial x_i^*(\mathbf{p}, e)}{\partial M} \frac{\partial e(\mathbf{p}, \bar{u})}{\partial p_i}$$

- What is  $\frac{\partial e(\mathbf{p}, \bar{u})}{\partial p_i}$ ? Envelope theorem:

$$\begin{aligned} \frac{\partial e(\mathbf{p}, \bar{u})}{\partial p_i} &= \frac{\partial}{\partial p_i} [p_1 h_1^* + p_2 h_2^* - \lambda(u(h_1^*, h_2^*, \bar{u}) - \bar{u})] \\ &= h_i^*(p_1, p_2, \bar{u}) = x_i^*(p_1, p_2, e(p, \bar{u})) \end{aligned}$$

- Therefore

$$\frac{\partial h_i(\mathbf{p}, \bar{u})}{\partial p_i} = \frac{\partial x_i^*(\mathbf{p}, e)}{\partial p_i} + \frac{\partial x_i^*(\mathbf{p}, e)}{\partial M} x_1^*(p_1, p_2, e)$$

- Rewrite as

$$\begin{aligned} \frac{\partial x_i^*(\mathbf{p}, M)}{\partial p_i} = & \frac{\partial h_i(\mathbf{p}, v(\mathbf{p}, M))}{\partial p_i} \\ & - x_1^*(p_1, p_2, M) \frac{\partial x_i^*(\mathbf{p}, M)}{\partial M} \end{aligned}$$

- Important result! Allows decomposition into substitution and income effect

- Two effects of change in price:

1. Substitution effect negative:  $\frac{\partial h_i(\mathbf{p}, v(\mathbf{p}, M))}{\partial p_i} < 0$

2. Income effect:  $-x_1^*(p_1, p_2, M) \frac{\partial x_i^*(\mathbf{p}, M)}{\partial M}$ 
  - negative if good  $i$  is normal ( $\frac{\partial x_i^*(\mathbf{p}, M)}{\partial M} > 0$ )
  - positive if good  $i$  is inferior ( $\frac{\partial x_i^*(\mathbf{p}, M)}{\partial M} < 0$ )

- Overall, sign of  $\frac{\partial x_i^*(\mathbf{p}, M)}{\partial p_i}$ ?
  - negative if good  $i$  is normal
  - it depends if good  $i$  is inferior

- Example 1 (ctd.): Cobb-Douglas. Apply Slutsky equation

- $x_i^* = \alpha M / p_i$

- $h_i^* =$

- Derivative of Hicksian demand with respect to price:

$$\frac{\partial h_i(\mathbf{p}, \bar{u})}{\partial p_i} =$$

- Rewrite  $h_i^*$  as function of  $m$ :  $h_i(\mathbf{p}, v(\mathbf{p}, M))$

- Compute  $v(\mathbf{p}, M) =$



- Substitution effect:

$$\frac{\partial h_i(\mathbf{p}, v(\mathbf{p}, M))}{\partial p_i} =$$

- Income effect:

$$-x_i^*(p_1, p_2, M) \frac{\partial x_i^*(\mathbf{p}, M)}{\partial M} =$$

- Sum them up to get

$$\frac{\partial x_i^*(\mathbf{p}, M)}{\partial p_i} =$$

- It works!

## 4 Next Lectures

- Complements and Substitutes
- Then moving on to applications:
  - Labor Supply
  - Intertemporal choice
  - Economics of Altruism