# Economics 101A (Lecture 24)

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#### Outline

- 1. Dynamic Games II
- 2. Oligopoly: Stackelberg
- 3. General Equilibrium: Introduction
- 4. Edgeworth Box: Pure Exchange
- 5. Barter

#### 1 Dynamic Games II

- Can use this to study finitely repeated games
- Suppose we play the prisoner's dilemma game ten times.

• What is the subgame perfect equilibrium?

- The result differs if infinite repetition with a probability of terminating
- Can have cooperation
- Strategy of repeated game:
  - Cooperate (ND) as long as opponent always cooperate
  - Defect (D) forever after first defection
- Theory of repeated games: Econ. 104

### 2 Oligopoly: Stackelberg

- Nicholson, Ch. 15, pp. 543-545 (better than Ch. 14, pp. 423-424, 9th)
- Setting as in problem set
- 2 Firms
- Cost: c(y) = cy, with c > 0
- ullet Demand: p(Y) = a bY, with a > c > 0 and b > 0
- Difference: Firm 1 makes the quantity decision first
- Use subgame perfect equilibrium

- Solution:
- Solve first for Firm 2 decision as function of Firm 1 decision:

$$\max_{y_2} (a - by_2 - by_1^*) y_2 - cy_2$$

- F.o.c.: $a 2by_2^* by_1^* c = 0$
- Firm 2 best response function:

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2}.$$

• Firm 1 takes this response into account in the maximization:

$$\max_{y_1} (a - by_1 - by_2^*(y_1)) y_1 - cy_1$$

or

$$\max_{y_1} \left(a - by_1 - b\left(\frac{a-c}{2b} - \frac{y_1}{2}\right)\right) y_1 - cy_1$$

• F.o.c.:

$$a - 2by_1 - \frac{(a-c)}{2} + by_1 - c = 0$$

or

$$y_1^* = \frac{a-c}{2b}$$

and

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2} = \frac{a-c}{2b} - \frac{a-c}{4b} = \frac{a-c}{4b}.$$

• Total production:

$$Y_D^* = y_1^* + y_2^* = 3\frac{a-c}{4b}$$

• Price equals

$$p^* = a - b\left(\frac{3a - c}{4b}\right) = \frac{1}{4}a + \frac{3}{4}c$$

Compare to monopoly:

$$y_M^* = \frac{a - c}{2b}$$

and

$$p_M^* = \frac{a+c}{2}.$$

• Compare to Cournot:

$$Y_D^* = y_1^* + y_2^* = 2\frac{a-c}{3b}$$

and

$$p_D^* = \frac{1}{3}a + \frac{2}{3}c.$$

- Compare with Cournot outcome
- Firm 2 best response function:

$$y_2^* = \frac{a-c}{2b} - \frac{y_1^*}{2}$$

• Firm 1 best response function:

$$y_1^* = \frac{a-c}{2b} - \frac{y_2^*}{2}$$

• Intersection gives Cournot

- Stackelberg: Equilibrium is point on Best Response of Firm 2 that maximizes profits of Firm 1
- Plot iso-profit curve of Firm 1:

$$\bar{\Pi}_1 = (a-c)y_1 - by_1y_2 - by_1^2$$

• Solve for  $y_2$  along iso-profit:

$$y_2 = \frac{a-c}{b} - y_1 - \frac{\overline{\Pi}_1}{by_1}$$

Iso-profit curve is flat for

$$\frac{dy_2}{dy_1} = -1 + \frac{\bar{\Pi}}{b(y_1)^2} = 0$$

or

$$y_1 =$$

#### Figure

### 3 General Equilibrium: Introduction

- So far, we looked at consumers
  - Demand for goods
  - Choice of leisure and work
  - Choice of risky activities

- We also looked at producers:
  - Production in perfectly competitive firm
  - Production in monopoly
  - Production in oligopoly

•	We also combined consumers and producers:
	<ul><li>Supply</li></ul>
	<ul><li>Demand</li></ul>
	– Market equilibrium
•	Partial equilibrium: one good at a time
•	General equilibrium: Demand and supply for all goods!
	– supply of young worker↑ ⇒ wage of experienced workers?
	– minimum wage↑ ⇒ effect on higher earners?
	<ul> <li>steel tariff↑ ⇒ effect on car price</li> </ul>

### 4 Edgeworth Box: Pure Exchange

- Nicholson, Ch. 13, pp. 441-444, 476-478 (Ch. 12, pp. 335-338, 369-370, 9th)
- ullet 2 consumers in economy: i=1,2
- 2 goods,  $x_1, x_2$
- ullet Endowment of consumer i, good j:  $\omega^i_j$
- Total endowment:  $(\omega_1, \omega_2) = (\omega_1^1 + \omega_1^2, \omega_2^1 + \omega_2^2)$
- No production here. With production (as in book),  $(\omega_1, \omega_2)$  are optimally produced

• Edgeworth box

• Draw preferences of agent 1

• Draw preferences of agent 2

- ullet Consumption of consumer  $i, \ \mathrm{good} \ j \colon x_j^i$
- Feasible consumption:

$$x_i^1 + x_i^2 \le \omega_i$$
 for all  $i$ 

- $\bullet$  If preferences monotonic,  $x_i^1+x_i^2=\omega_i$  for all i
- Can map consumption levels into box

#### 5 Barter

• Consumers can trade goods 1 and 2

- Allocation  $((x_1^{1*}, x_2^{1*}), (x_1^{2*}, x_2^{2*}))$  can be outcome of barter if:
- Individual rationality.

$$u_i(x_1^{i*}, x_2^{i*}) \ge u_i(\omega_1^i, \omega_2^i)$$
 for all  $i$ 

• Pareto Efficiency. There is no allocation  $((\hat{x}_1^1, \hat{x}_2^1), (\hat{x}_1^2, \hat{x}_2^2))$  such that

$$u_i(\hat{x}_1^i, \hat{x}_2^i) \ge u_i(x_1^{i*}, x_2^{i*})$$
 for all  $i$ 

with strict inequality for at least one agent.

- Barter outcomes in Edgeworth box
- Endowments  $(\omega_1, \omega_2)$

- Area that satisfies individual rationality condition
- Points that satisfy pareto efficiency

• Pareto set. Set of points where indifference curves are tangent

•	<b>Contract curve.</b> Subset of Pareto set inside the individually rational area.
•	Contract curve = Set of barter equilibria
•	Multiple equilibria. Depends on bargaining power.
•	Bargaining is time- and information-intensive procedure
•	What if there are prices instead?

## 6 Next lecture

• Walrasian Equilibrium