

## SHACHAR KARIV

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### EDUCATION

- Ph.D., Economics, New York University, 2003.
  - M.A., Economics, New York University, 2000.
  - B.A., Economics, Tel Aviv University, 1998.
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### CURRENT POSITIONS

- Associate Professor (with tenure), UC Berkeley, Department of Economics, Jul 2008-present.
  - Director, UC Berkeley Experimental Social Science Laboratory (Xlab), Jul 2008-present.
  - Visiting Associate Professor, UC Berkeley, Haas School of Business, Jul-Dec 2009.
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### PAST POSITIONS

- Assistant Professor, UC Berkeley, Department of Economics, Jul 2003-Jun 2008.
  - Visiting Member, Institute for Advanced Studies, School of Social Science, 2005-2006.
  - Visiting Professor, European University Institute, Department of Economics, May-Jun 2008.
  - Visiting Fellow, University of Oxford, Nuffield College, Jun 2009.
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### PROFESSIONAL ACTIVITIES

- Associate Editor, Management Science, Jan 2009-present.
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### RESEARCH

#### *Published and Forthcoming Papers*

- [1] Bayesian Learning in Social Networks (with Douglas Gale, NYU). *Games and Economic Behavior*, November 2003, 45(2), pp. 329-346.
- [2] Observational Learning under Imperfect Information (with Boğaçhan Çelen, Columbia B-School). *Games and Economic Behavior*, March 2004, 47(1), pp. 72-86.
- [3] Distinguishing Informational Cascades from Herd Behavior in the Laboratory (with Boğaçhan Çelen, Columbia B-School). *American Economic Review*, June 2004, 94(3), pp. 484-497.
- [4] An Experimental Test of Observational Learning under Imperfect Information (with Boğaçhan Çelen, Columbia B-School). *Economic Theory*, October 2005, 26(3), pp. 677-699.
- [5] Behavioral Aspects of Learning in Social Networks: An Experimental Study (with Syngjoo Choi, UCL, and Douglas Gale, NYU). *Advances in Applied Microeconomics*, Volume 13, Behavioral and Experimental Economics, 2005, edited by John Morgan.
- [6] Financial Networks (with Douglas Gale, NYU). *American Economic Review*, Papers & Proceedings, May 2007, 97(2), pp. 99-103.
- [7] Revealing Preferences Graphically: An Old Method Gets a New Tool Kit (with Syngjoo Choi, UCL, Ray Fisman, Columbia B-School, and Douglas Gale, NYU). *American Economic Review*, Papers & Proceedings, May 2007, 97(2), pp. 153-158.
- [8] Individual Preferences for Giving (with Ray Fisman, Columbia B-School, and Daniel Markovits, Yale Law School). *American Economic Review*, December 2007, 97(5), pp. 1858-1876.
- [9] Consistency and Heterogeneity of Individual Behavior under Uncertainty (with Syngjoo Choi, UCL, Ray Fisman, Columbia B-School, and Douglas Gale, NYU). *American Economic Review*, December 2007, 97(5), pp. 1921-1938.
- [10] Sequential Equilibrium in Monotone Games: Theory-Based Analysis of Experimental Data, 2008 (with Syngjoo Choi, UCL, and Douglas Gale, NYU). *Journal of Economic Theory*, December 2008, 143(1), pp. 302-330.
- [11] Trading in Networks: A Normal Form Game Experiment, 2008 (with Douglas Gale, NYU). *American Economic Journal: Microeconomics*, forthcoming.

### **Working Papers**

- [1] Network Architecture, Salience and Coordination, 2009 (with Syngjoo Choi, UCL, Douglas Gale, NYU, and Thomas Palfrey, Caltech).
- [2] Exposure to Ideology and Distributional Preferences, 2009 (with Ray Fisman, Columbia B-School, and Daniel Markovits, Yale Law School).
- [3] Social Learning in Networks: A Quantal Response Equilibrium Analysis of Experimental Data, 2009 (with Syngjoo Choi, UCL, and Douglas Gale, NYU).
- [4] An Experimental Test of Advice and Social Learning, 2009 (with Boğaçhan Çelen, Columbia B-School, and Andrew Schotter, NYU). Revise and resubmit *Management Science*.
- [5] Estimating Ambiguity Aversion in a Portfolio Choice Experiment, 2009 (with David Ahn, Berkeley, Syngjoo Choi, UCL, and Douglas Gale, NYU). Revise and resubmit *Econometrica*.
- [6] Piercing the Veil of Ignorance, 2008 (with Bill Zame, UCLA).
- [7] Substantive and Procedural Rationality in Decisions under Uncertainty, 2006 (with Syngjoo Choi, UCL, Douglas Gale, NYU, and Ray Fisman, Columbia B-School).
- [8] Overconfidence and Informational Cascades, 2005.

### **Other Publications**

- [1] Book Review of *Behavioral Game Theory: Experiments in Strategic Interaction*. By Colin F. Camerer. Princeton University Press. *Economica*, May 2004, 71, pp. 319–329.
- [2] Learning in Networks (with Douglas Gale, NYU). The New Palgrave Dictionary of Economics, Second Edition, Palgrave Macmillan.
- [3] Book Review of Markets, Games, & Strategic Behavior. By Charles A. Holt. *Journal of Economic Psychology*, June 2007, 28(3), pp. 414-415.

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### **MAJOR LECTURES, FELLOWSHIPS, AWARDS AND GRANTS**

- Alfred P. Sloan Research Fellowship, 2009.
- The Coleman Fung Risk Management Research Center Grant, UC Berkeley, 2008-9.
- Distinguished Teaching Award, UC Berkeley, Division of Social Sciences, 2006-7.
- Outstanding Advising Award, UC Berkeley, Department of Economics, Graduate Economics Association, 2006-7.
- National Science Foundation Grant for Substantive and Procedural Rationality in Decisions under Uncertainty (with Ray Fisman, Columbia B-School, and Douglas Gale, NYU), 2006-7.
- A conference in celebration of Frank Hahn's 80th birthday, Cambridge, Confronting Theory with Data and vice versa: An Experimental Study of Learning in Social Networks, May 2005.
- The Dean's Outstanding Dissertation Award in the Social Sciences, New York University, Graduate School of Arts and Science, 2003.
- The Richard Crowell Memorial Prize Paper Competition (with Boğaçhan Çelen, Columbia B-School), 2002.
- The James Arthur Fellowship in social sciences, New York University, Graduate School of Arts and Science, 2002.
- Outstanding Teaching Award (Golden Dozen) in recognition of excellence in teaching and contributions to undergraduate education, New York University, College of Arts and Science, 2002.
- The Dean's Outstanding Teaching Award in the Social Sciences, New York University, Graduate School of Arts and Science, 2001.

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### **PERSONAL INFORMATION**

- Israeli citizen (green card) born in Tel-Aviv, Israel, Dec 17 1970.
- Married (Hilla Frenkel-Kariv) with three children (Danya, Omri, and Yotam).