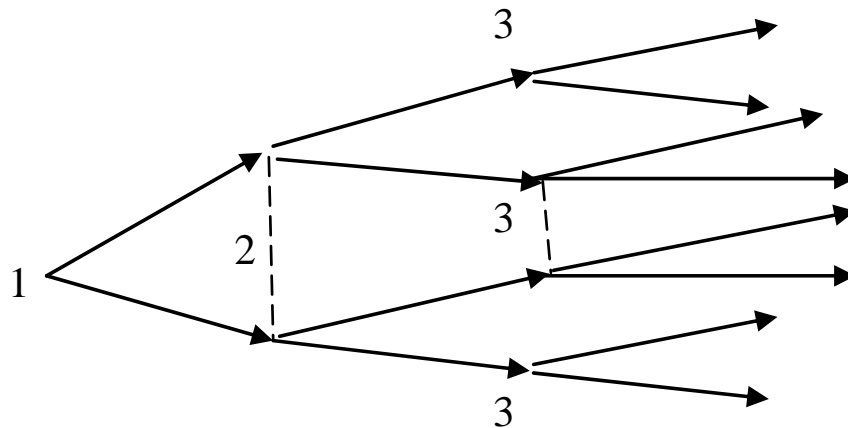
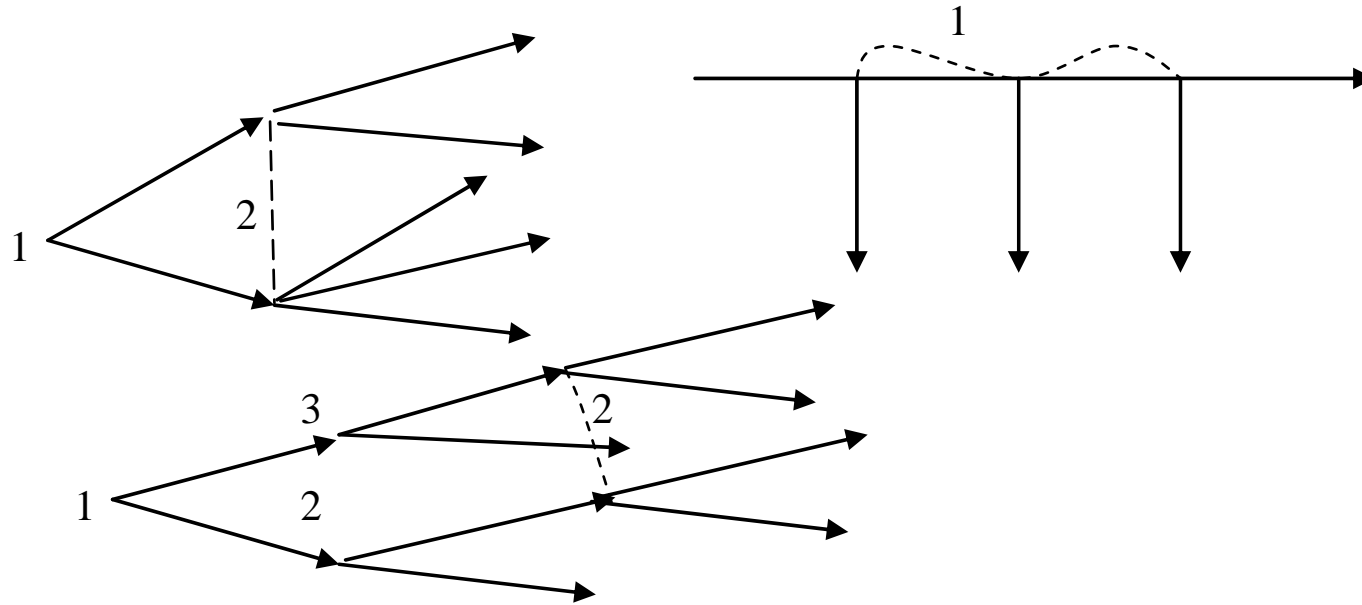


# Games with Incomplete Information

A *strategy* of a player in an extensive form game is a complete plan of actions, i.e. it specifies an action in every single information set where that player moves. Formally, it is a function that assigns an action to each information set.



# Problematic Information Sets



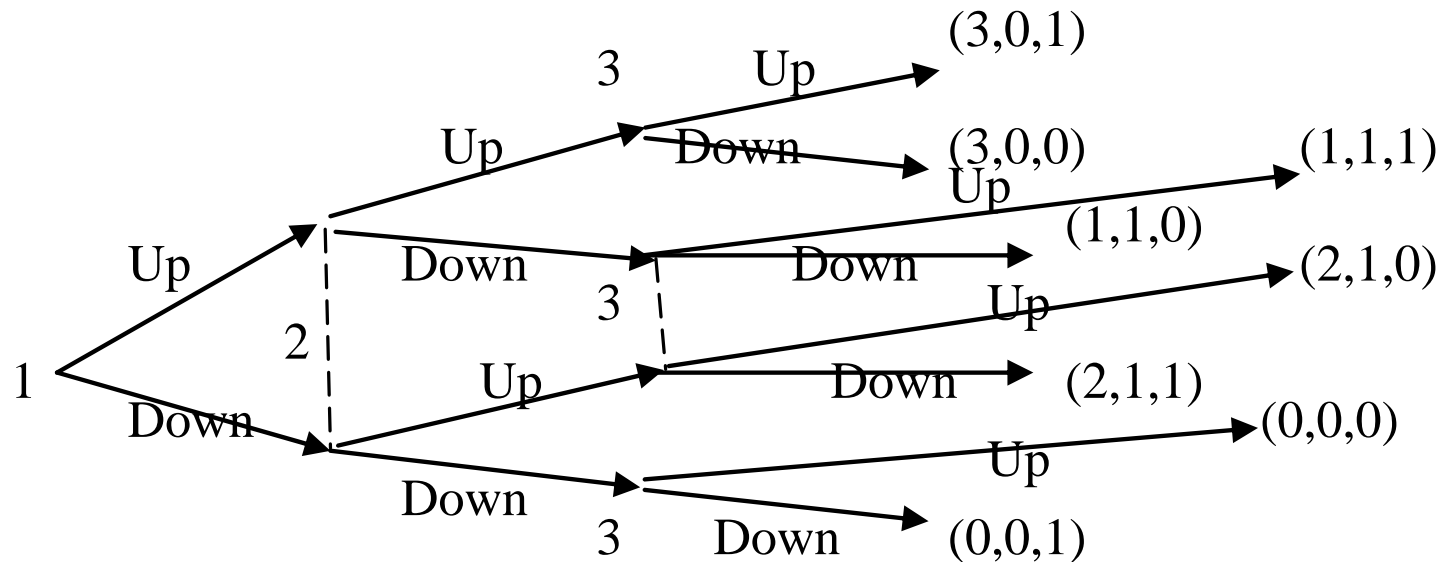
A *subgame* is a subset of the game such that

- it begins with an information set that has one node
- it contains all successor nodes and no other nodes
- it contains only whole information sets

3 times repeated PD: how many subgames?

A *subgame perfect equilibrium* (SPE) is a combination of strategies, one for each player such that in every *subgame* the strategy of each player is a best response to the combination of his opponent's strategies.

Questions about the following game:

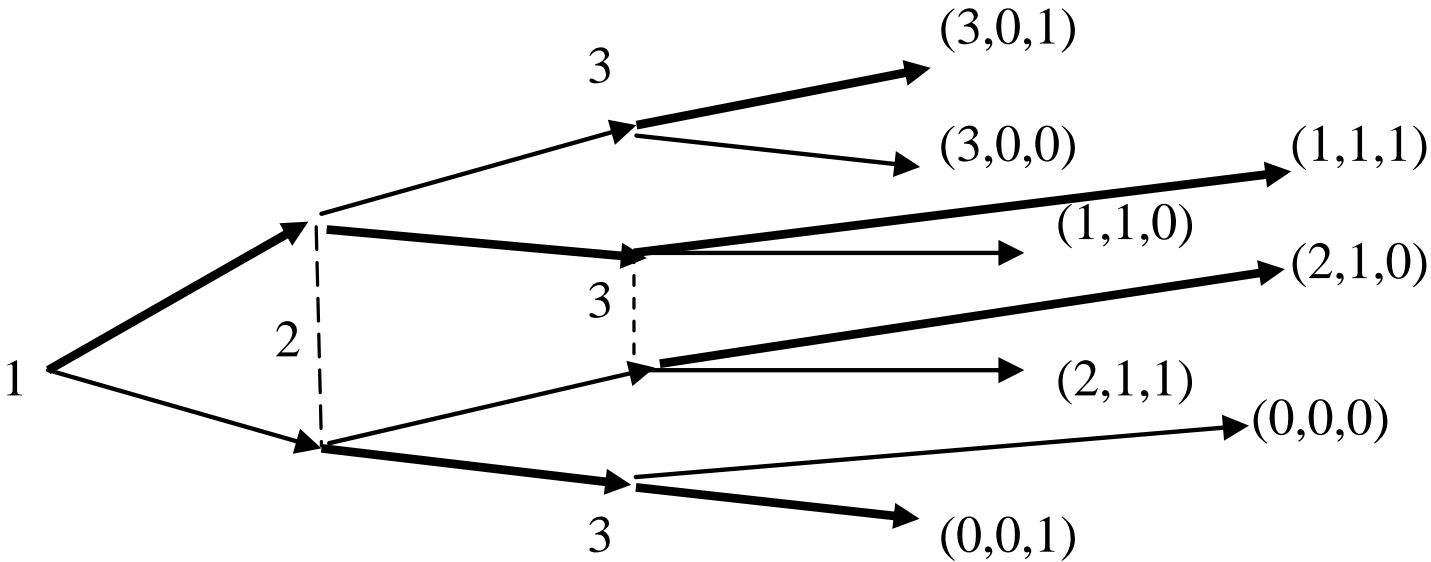


How many subgames?

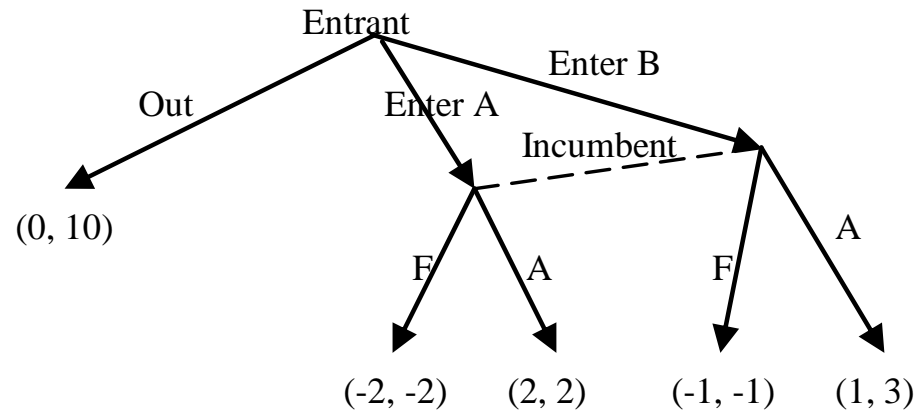
How many strategies does each player have?

Find Subgame Perfect equilibria.

# Beliefs



# Beliefs



**Definition:** A *system of beliefs* specifies a probability distribution over the nodes in each information set.

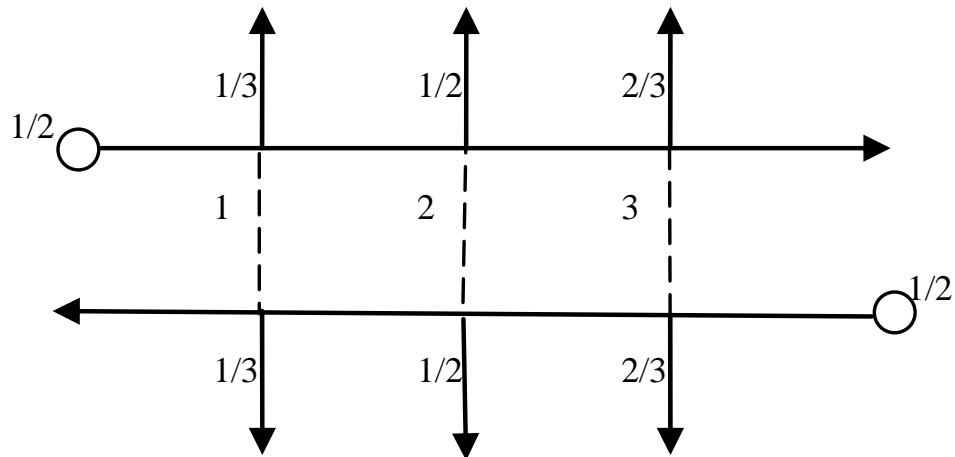
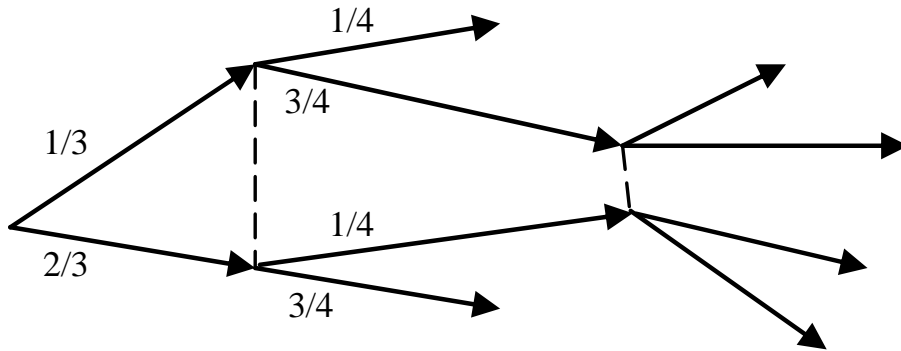
Question: are there any other SPE in the game above?

# Perfect Bayesian Equilibrium

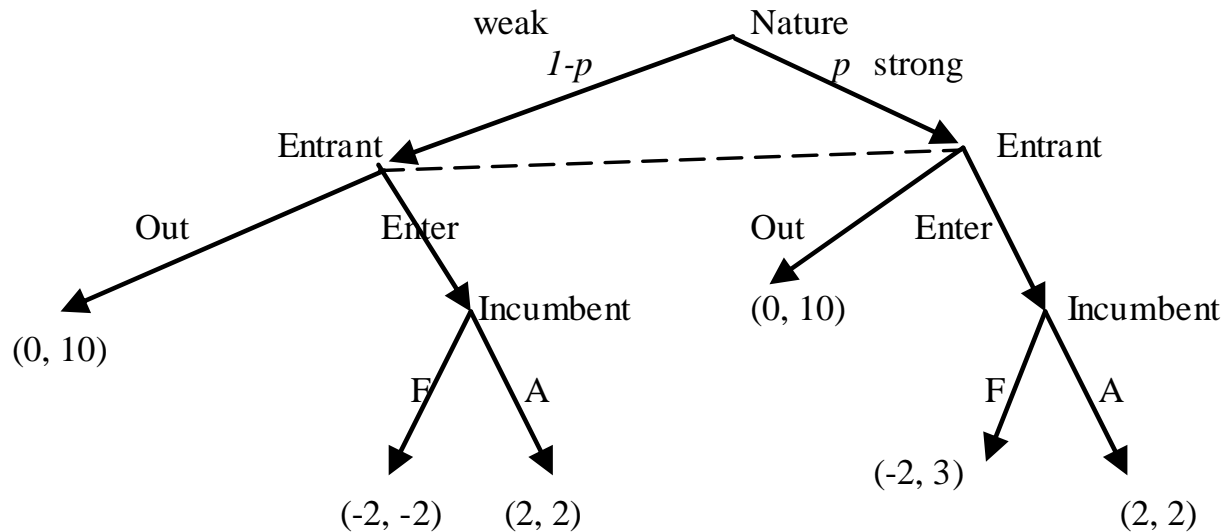
**Definition:** A combination of strategies is a *perfect Bayesian equilibrium (PBE)* if

- Beliefs in each information set are formed by Bayes rule from strategies
- The action of each player in each information set is optimal given his belief, and the strategies of all players in the future

# How Bayes Rule Works

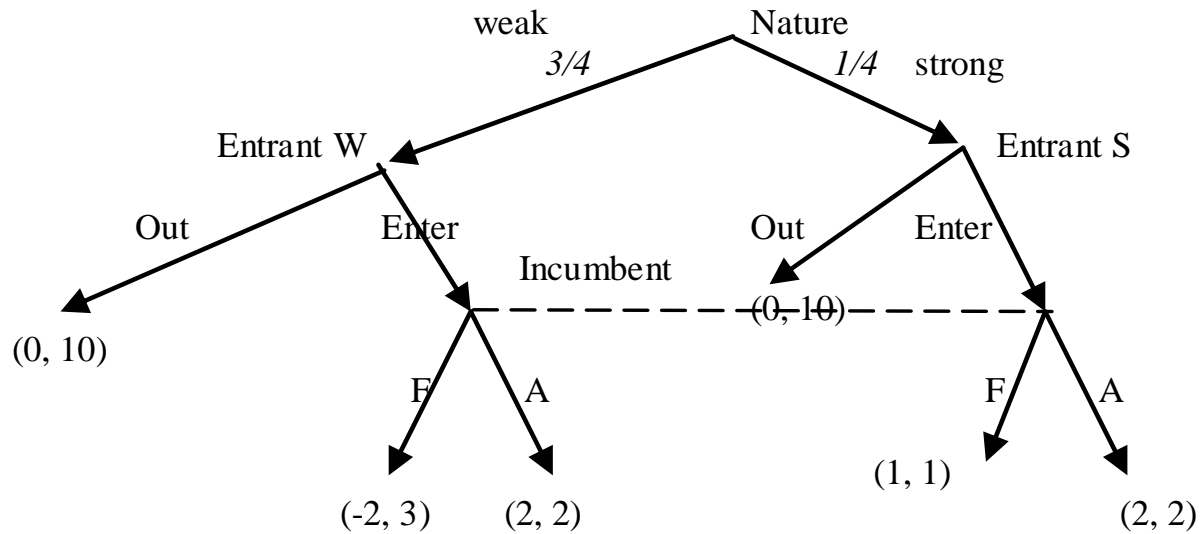


# Example

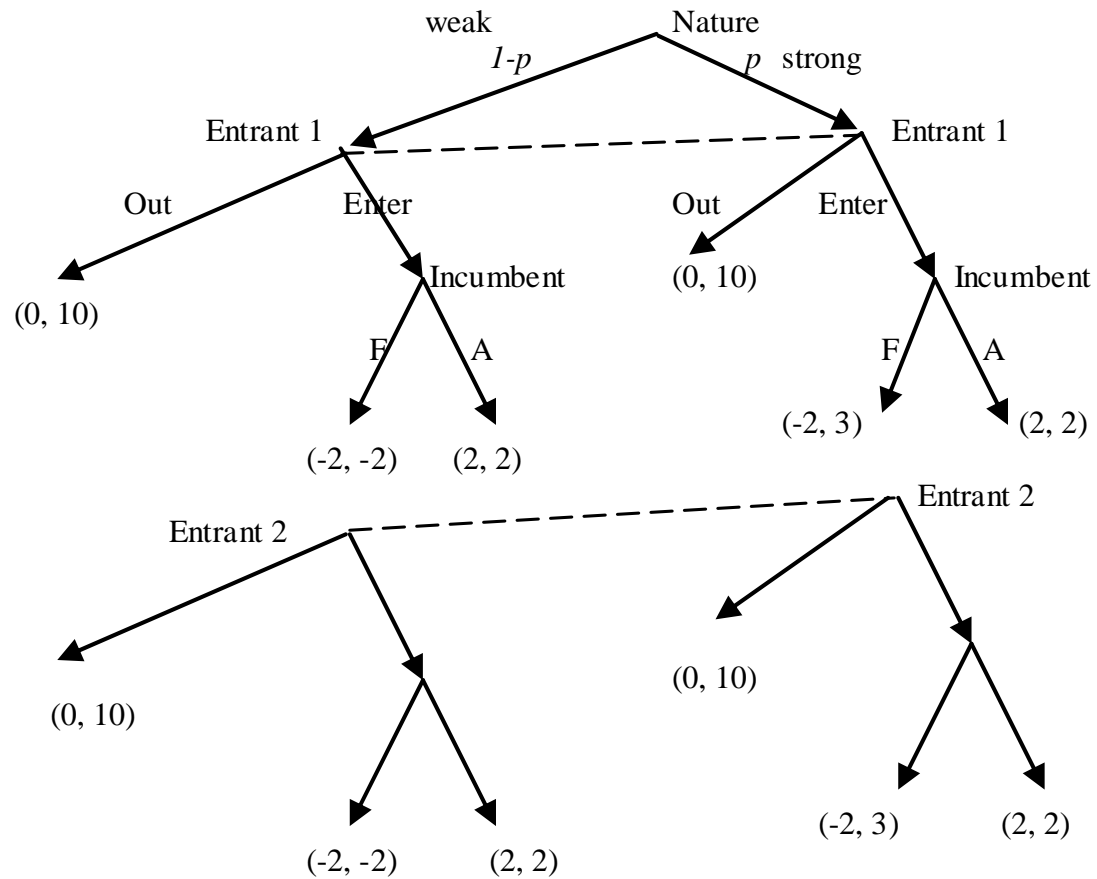


For what values of  $p$  is there a PBE where the entrant enters?

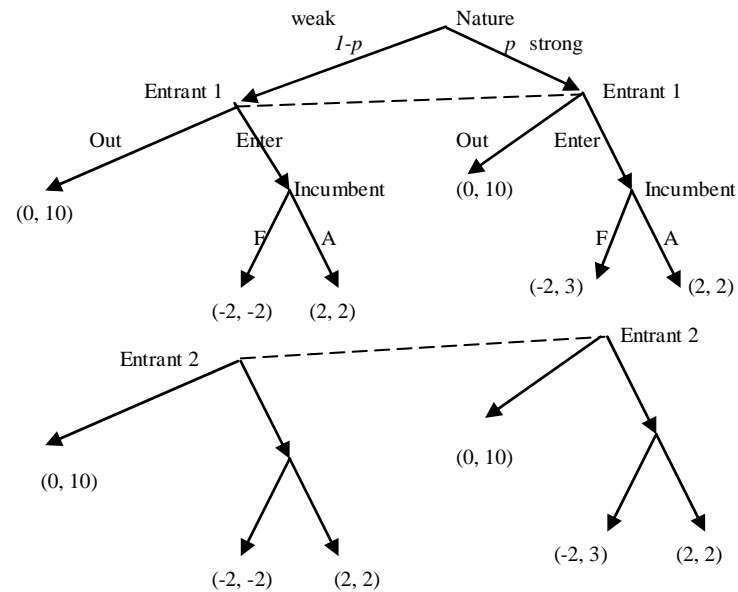
# Example



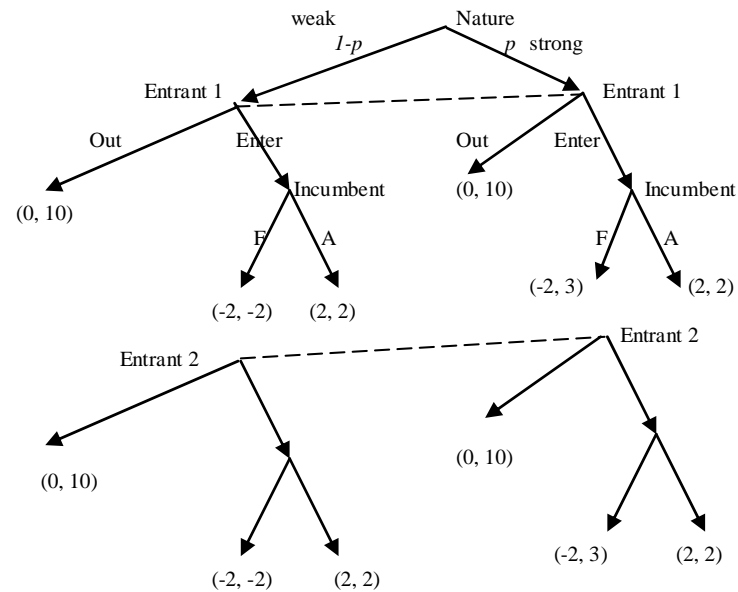
Exercise: Find a PBE.



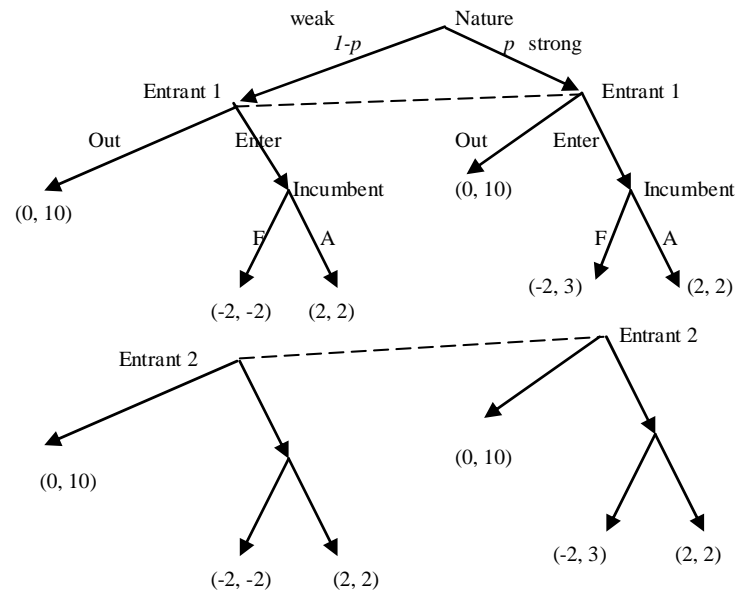
Repeated twice: what happens in PBE if  $p = 3/8$ ?



- If the incumbent is strong, he will always fight.
- Weak incumbent: will he fight in the first period?
- If not, then Entrant 2 concludes *strong* if he sees *fight*.
- So Entrant 2 will not enter in period 2.
- Given that, if *weak* incumbent fights in the first period, he gets  $-2+10$ . If he accommodates, he gets  $2+2$ , which is less.
- No PBE where weak incumbent accommodates in period 1.

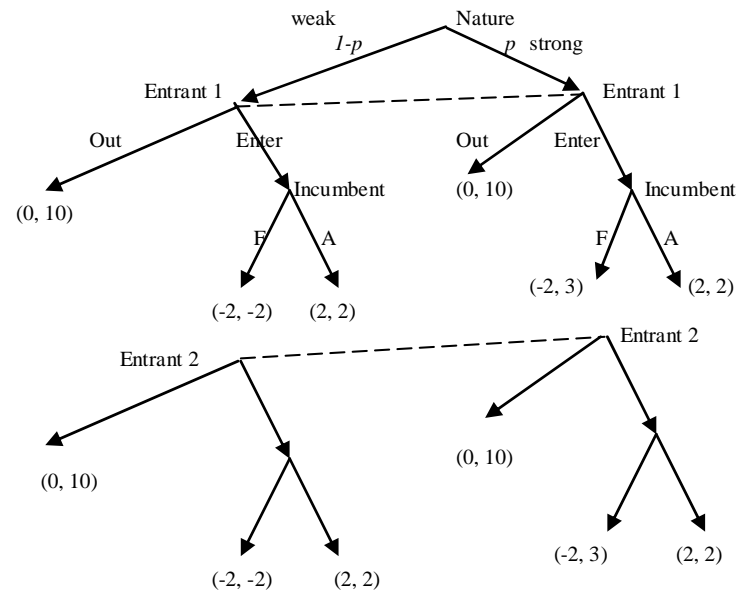


- If the weak incumbent fights in period 1, then both types fight.
- If the Entrant 2 sees fighting in period 1, he does not update beliefs: i.e. believes incumbent is *strong* with prob.  $p = 3/8$ .
- So Entrant 2 will *enter* in period 2.
- Given that, if *weak* incumbent fights in the first period, he gets  $-2+2$ . If he accommodates in period 1, he gets  $2+2$ , which is more.
- No PBE where weak incumbent fights in period 1.



- weak incumbent must mix in period 1 ( $qA + (1-q)F$ )
- Entrant 2 will use Bayes rule to update beliefs
  - if he sees A in period 1, he believes *weak* for sure
  - if he sees F in period 1, he believes *strong* w/ prob

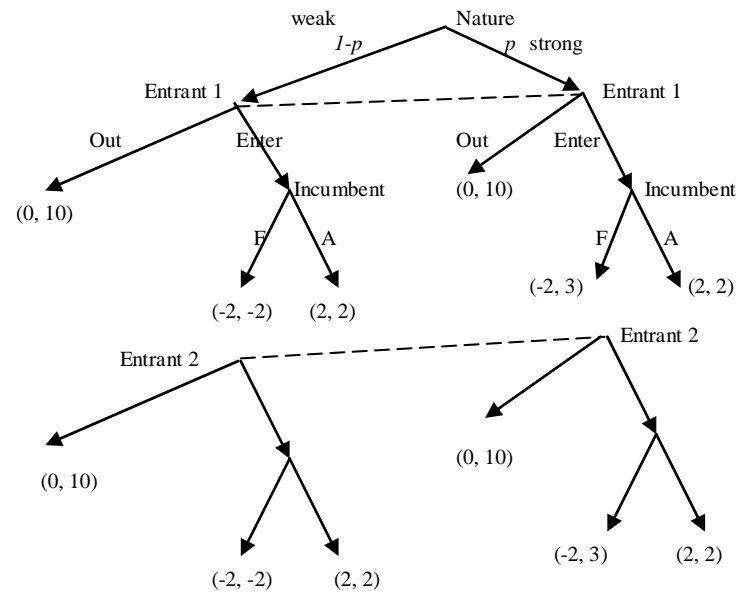
$$p' = \frac{p}{p + (1-p)q}$$



Entrant 2 will enter if  $p' = \frac{p}{p + (1-p)q} < 1/2$

not enter if  $p' = \frac{p}{p + (1-p)q} > 1/2$

indifferent if  $p' = \frac{p}{p + (1-p)q} = 1/2$



Entrant 2 must mix to cause the weak Incumbent to be indifferent between fighting or not in period 1, so we

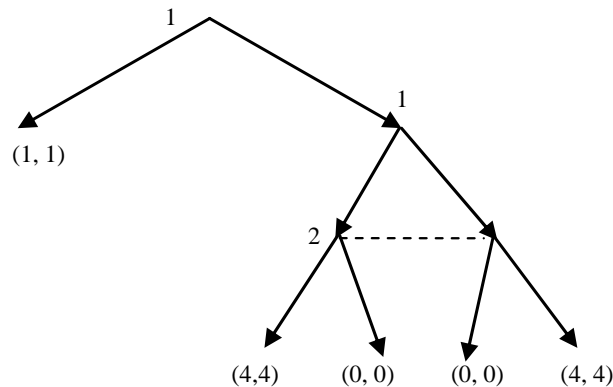
must have 
$$p' = \frac{3/8}{3/8 + 5/8q} = 1/2 \Rightarrow q = 3/5.$$

Exercise: Find the probabilities with which the Entrant 2 must mix (this will give us the *unique* PBE).

# Some Formal Theory

*Weak perfect Bayesian equilibrium (wPBE)* (See MWG):

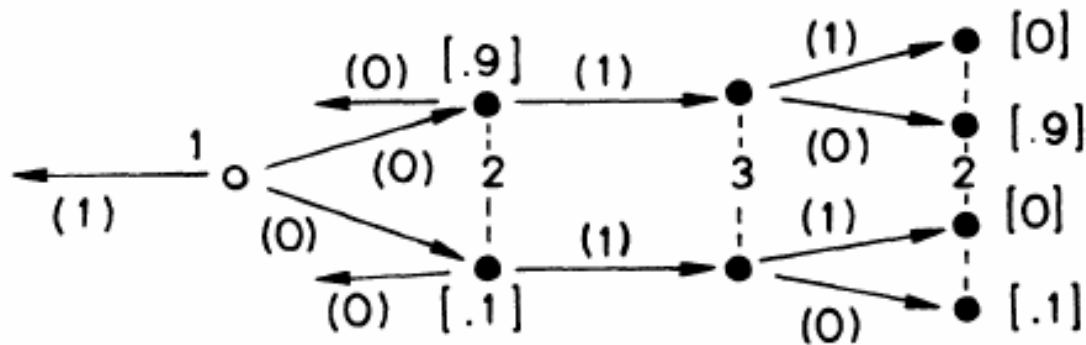
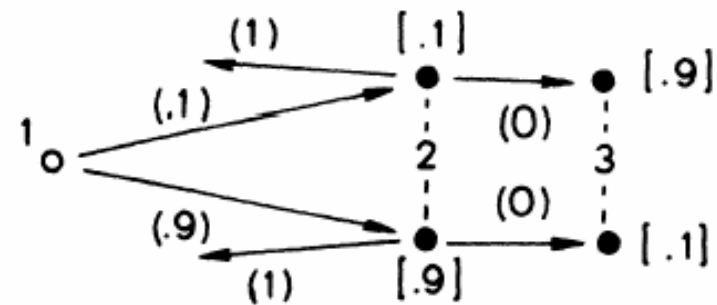
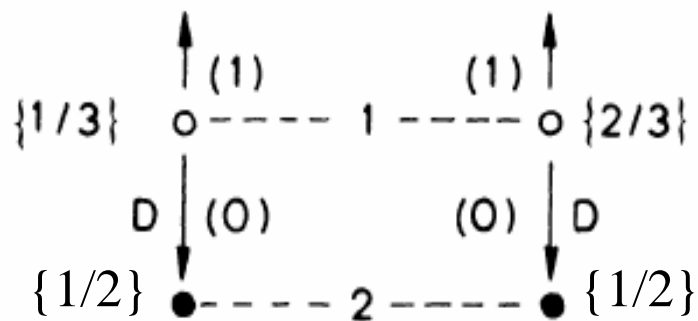
- Beliefs are formed by Bayes rule when possible
- When not possible, beliefs could be anything
- Actions are optimal at information sets given beliefs



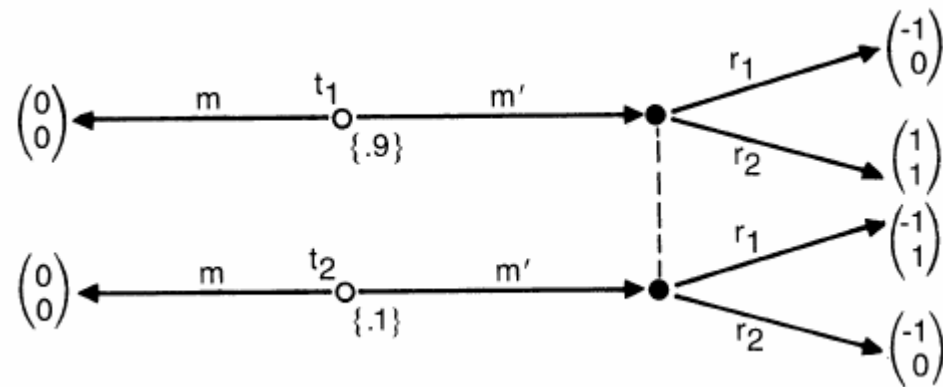
PBE = wPBE in  
every subgame

Sequential Equilibrium = PBE + restrictions on beliefs in zero-prob. info sets (defined by game tree, *not* payoffs).

Three examples possible in PBE, not in sequential:



# Sequential Equilibrium with “unreasonable” beliefs:



(such beliefs are ruled out by the *intuitive criterion*, later in the course)